

★ Luxfactory is an Economic Advisor and Innovation Partner for startups, SMBs and big companies. For more than 25 years now, we have been improving our offer to meet the market best standards. Luxfactory is also specialized in digitalization. As a certified Fit4digital consultant by Luxinnovation, we offer SMBs audits granted by Luxinnovation. Luxfactory is also IT consultants' provider and IT material reseller, new or second-hand in the framework of circular economy. Luxfactory is a major actor of innovation in Luxembourg: as an incubator, we have been able to host high potential startups to help them grow through 4 programs and Luxfactory is every year official organizer of the Luxembourg National Pavilion at the Consumer Electronics Show in Las Vegas ★

For our company, based in Luxembourg we are looking for: **Business Manager**.

Your role: Accelerate the development of the Luxfactory IT consulting practice

- Develop our extensive customer database by understanding and advising them on their projects
- Find the best consultants for our clients' projects and retain them in coordination with the team
- Thrive for success by playing with our core values: adaptability, client intimacy and dedication

Qualifications:

- A successful experience in an IT consulting firm in Luxembourg
- Great relational, organizational, and social skills

Quantitative objectives:

- Increase the practice turnover through commercial development in collaboration with the Chief Commercial Officer
- Increase the number of profiles in our database and advise on other professional solutions
- Maximise talent retention and career growth through the proactive search of new assignments

Qualitative objectives:

- Consultant's follow-up: ensure team synergy and consultants' satisfaction
- Communication through social networks and events

Details about your task:

- Starting date: ASAP
- Duration: Permanent Contract