**Digital Project Manager**

★ Established in **Luxembourg** in **1995**, Luxfactory is a partner of excellence in the Greater Region (**Belgium**, **France**, **Germany**, **Luxembourg**) in terms of innovation and **transformation**. Historically focused on the SME market, Luxfactory has seduced a large portfolio of large companies through three main core values: **Dedication**, **Adaptability** and **Client** **Intimacy** ★

You want to have a **rewarding** experience in a **consulting** **firm** and discover the world of **innovation** and **transformation** while working in a **challenging** and **multilingual** environment: this part-time opportunity is for you!

We are looking for someone who likes live communication as much as we do, but you can work from home once a week. Do you live in another country but considering moving to Luxembourg? We will do our best to help you.

As a **Digital Project Manager**, you will support the organisation in:

Building and developing new clients’ relationships for Digitalisation & Advisory practices: Luxfactory is certified by Luxinnovation. We perform audits and IT implementation missions for SMEs and larger companies. In this context, Luxfactory is searching for a profile capable of building relationships with new clients and supporting the delivery of digitalisation assignments in Luxembourg, Belgium, and France:

* Segment the SME market via public directories (Editus, Kompass, etc);
* Pre-qualify prospects based on public known information and company financial data (KYC);
* Contact and present Luxfactory value proposition through prospection calls and meetings;
* Draft commercial offers for prospects and current customers;
* Deliver digitalisation audits;
* Prescribe recommendations to accelerate clients’ digitalisation;
* Support the implementation of the recommendations.

What profile are we looking for?

* Good customer and people relationship management, enjoying discussions, curious and openminded;
* Proactive behaviour with a passion in solving customers’ challenges;
* Good understanding of IT systems and processes (ERP, CRM, Project Management tools)
* Ability to analyse and write reports (French/English)
* Well organized;
* Perfect writing skills;
* Creativity.

**French and English are mandatory (German and Luxembourgish are an advantage). A driving license is required.**

Details about the position

* Starting as soon as possible;
* Attractive package including a vehicle, sales commissions, and meal vouchers.

Why joining us?

💙 Develop and customize your long-term career in a fast-growing company

💙 Communication, responsibility, dynamism, and team spirit are the key words of our corporate culture

💙 Celebrate success as a team at our various corporate events (teambuilding, lunch, afterworks, …)

💙 We offer an onboarding program as well as individual training and development opportunities

💙 We offer a very competitive package including an attractive salary, meal vouchers, leasing, training/certifications

Feel free to send your CV to **itconsulting@luxfactory.com** or contact us for further information!